

# Business Profile

**\$355 mil**

FY20 mortgage settlements

**\$867 mil**

Book volume

**30**

Number of Members  
(30 Jun 2020)

**INFO**

Established  
**2012**

Location

**Melbourne VIC**

Key Personnel

**Mario Borg**  
**Andrew Tan**

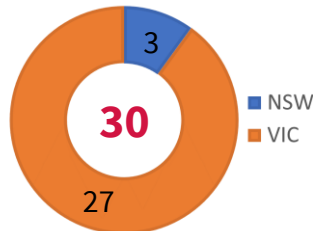
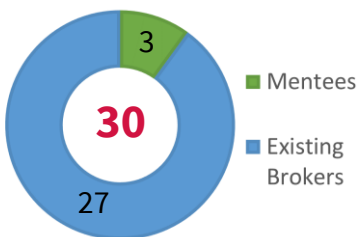
## ABOUT US

Our Mentoring and Coaching Programs for mortgage brokers are delivered by highly successful professionals that are at the top of their game. We are passionate about helping mortgage brokers succeed.

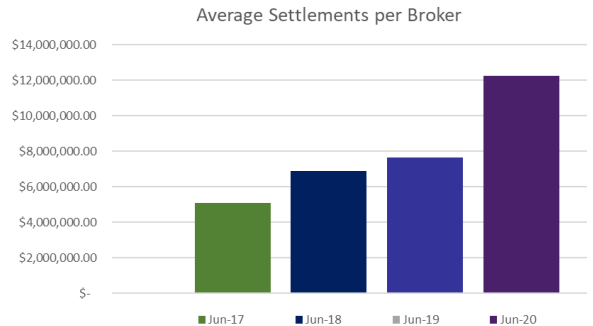
To build a successful business you need the right tools, which is where we come in. We have the tools, insights and expertise to help mortgage brokers succeed.

We have a track record of helping mortgage brokers achieve success in the industry like no other.

## MEMBERSHIP



## SETTLEMENTS/BROKER



## OUR CORE VALUES



**Member focus**

We deliver on our promises to our members

%



**Solutions**

Support with the right tools, expertise and insights

%



**Integrity**

Members get our tried and tested systems and processes

%



**Collaboration**

You are in business for yourself, but not by yourself



**Performance**

We take pride in the achievements of our members



## PATHWAY TO SUCCESS

### Prospective Member

- Broker Start-up Kit
- Business Plan Template
- Brand Brief Template



### Mentoring New Brokers

- Mentoring Program
- Technical Workshops
- Broker Success Manual
- Training and Know-How
- Practical Solutions
- Product and Policy Support
- Systems and Processes



### Coaching Existing Brokers

- Advanced Business Workshops
- Broker Resource Manual
- Business Growth Resources
- Strategic Planning
- Personalised Guidance
- Financial roadmap
- Auto-Pilot System



### Coaching Advanced Brokers

- Black Belt Business Workshops
- Performance coaching
- Business and personal goal setting
- Rebalancing key areas of business
- Strategic planning