



**\$664.5M**

FY2023 mortgage settlements

**\$1.44B**

Portfolio Value 31 Dec 2023

**52**

Number of Members  
(31 Dec 2023)

**INFO**

Established  
**2012**

Location  
**Melbourne VIC**

Key Personnel  
**Mario Borg**  
**Andrew Tan**

## ABOUT US

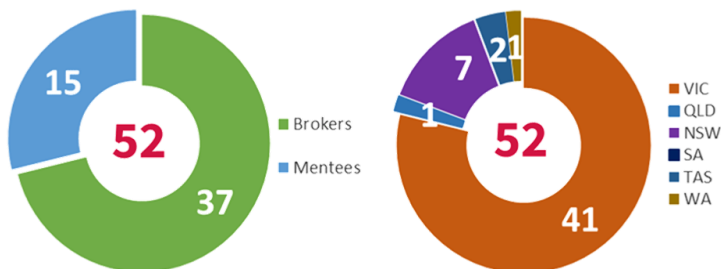
Be in business for yourself, not by yourself

We are a boutique mortgage broker group with a track record of mentoring and coaching mortgage brokers to business success. To build a successful business you need the right tools, which is where we come in. We have the tools, insights, and expertise to help you succeed.

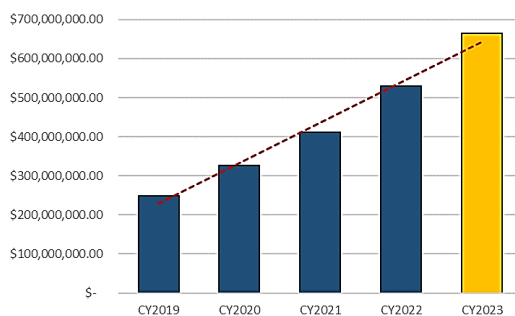
We help new and experienced mortgage brokers.

## OUR MEMBERS

31 Dec 2023



## SETTLEMENTS / YEAR



## OUR CORE VALUES



**Member focus**

We deliver on our promises to our members



**Solutions**

Support with the right tools, expertise and insights



**Integrity**

Members get our tried and tested systems and processes



**Collaboration**

You are in business for yourself, but not by yourself



**Performance**

We take pride in the achievements of our members

## PATHWAY TO SUCCESS

**Prospective Member**

- Broker Start-up Kit
- Business Plan Template
- Brand Brief Template



**Mentoring New Brokers**

- Mentoring Program
- Technical Workshops
- Broker Success Manual
- Training and Know-How
- Practical Solutions
- Product and Policy Support
- Systems and Processes



**Coaching Existing Brokers**

- Advanced Business Workshops
- Broker Resource Manual
- Business Growth Resources
- Strategic Planning
- Personalised Guidance
- Financial roadmap
- Auto-Pilot System



**Coaching Advanced Brokers**

- Black Belt Business Workshops
- Performance coaching
- Business and personal goal setting
- Rebalancing key areas of business
- Strategic planning